



Requirement of the Client

One of Our Client who is large Importer of Stationery articles based out of UK, is looking for a Customized Solution for the entire Category from India, rather than investing their own time they have choose us for their work.

Below are their SKU details.

Our Solution – As we can see from the below list, the Importer is exploring to make a reliable Supply side base for the below 74 lines, rather asking us to provide supplier for Individual product they have requested us for the Bulk Quote for the entire category.

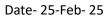
Our work here is to look for the manufacturers who can do most of these articles and abide to the prices and quality parameters of the client.

This type of work is known as Customized solution here we have asked the client to pay a lump sum amount for the entire category of work, rather than asking them to pay for Individual product.

Benefits the Client Get – In around a weeks' time, we have provided them the suppliers who are currently doing these kinds of products and are active in UK market. Out of 74 lines, 66 lines were found in common to the supplier based we have reached for this project.

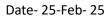
Our client has saved tremendous Manhours and have a clear perspective on the table, what can be done out from India, saving tons of confusions, back and forth, and they have leveraged their time in doing more useful work.

SKU	DESCRIPTION
1	A5 CORROGATED CARD PK 8
2	A4 FSC WHITE CARD 220GSM X 15
3	A4 FSC BLACK CARD 220GSM X 10
4	A3 FSC WHITE CARD 220GSM X 8
5	65 MICROM FELT SHEETS X 8 ASSTD COLOURS
6	FSC SCRAP PACK 50 PIECES
7	FSC A4 CARD HOLOGRAPHIC 220 GSM PK8 ASSTD COLOURS
8	FSC A4 MIRROR CARD 220GSM PK8
9	FSC CARD A4 PASTEL 220GSM PK8 ASSTD COLOURS
10	A5 GLITTER CARD 220GSM PK10





SKU	DESCRIPTION
11	FSC CARD A4 BRIGHT 220 GSM PK 8 ASSTD COLOURS
12	FSC A5 60GSM METALLIC CREPE PK20
13	20 MICROM CELLOPHANE SHEETS X 40
14	FSC A4 PAPER 120GSM 12 PK
15	FSC PAPER TISSUE 16GSM PK10
16	FSC ROLL OF PAPER 5m x 500mm length
17	FSC PAPER ACTIVITY A3 everyday
18	RAINBOW PAD A5 everyday - 40 Sheets 80GSM
19	FSC SCRAP BOOK 100 GSM
20	FSC PAD FLUORESCENT A4 - 35 Sheets 60GSM
21	FSC DOODLE PAD A5 everyday - 40 Sheets 80 GSM
22	FSC DOODLE PAD A4 everyday - 40 Sheets 80GSM
23	FSC PEARLISED CARD x 10
24	A4 TRACING PAPER 30 SHEETS 60gsm
25	A3 220GSM CANVAS PAD 12 SHEETS
26	A4 220GSM CANVAS PAD 12 SHEETS
27	A3 180GSM WATERCOLOUR PAD 24 SHEETS
28	A4 180GSM WATERCOLOUR PAD 24 SHEETS
29	everyday SKETCH PAD A4
30	everyday SKETCH PAD A3
31	Roll of Paper
32	STORY BOOK PAD A5 everyday
33	PROJECT BOOK A5 everyday
34	MEETING BOOK B5 WIRO 100SHT
35	everyday Corrugated Card A5 8 Sheets
36	everyday White Card 220GSM A4 FSC 15 Sheets
37	everyday Card 220GSM A4 FSC Black 10 Sheets
38	everyday Card 220GSM A3 FSC White 8 Sheets
39	everyday Felt Sheets 65 Micron x8 Asstd Col
40	everyday Scrap Pack FSC 220GSM 50 Pieces





SKU	DESCRIPTION
41	everyday Card Holographic 220GSM A4 Asstd
42	everyday Mirror Card FSC A4 220GSM 8pk
43	everyday Card FSC A4 Pastel 220GSM Asst Col
44	Glitter Card A5 220GSM 10pk
45	everyday Card FSC A4 Bright 220GSM Asst Col
46	everyday Metallic Crepe FSC A5 60GSM PK20
47	everyday Cellophane 20 Micron x40 Sheets
48	everyday FSC A4 Coloured Paper 120GSM 12 Pk
49	everyday PaperTissue FSC 16GSM 10pk
50	everyday Pearlised Card FSC A4 220GSM 10pk
51	Everyday Value Activity Paper A3
52	Scrap Book
53	Roll of Paper
54	STORY BOOK PAD A5 everyday
55	PROJECT BOOK A5 everyday
56	MEETING BOOK B5 WIRO 100SHT
57	everyday Corrugated Card A5 8 Sheets
58	everyday White Card 220GSM A4 FSC 15 Sheets
59	everyday Card 220GSM A4 FSC Black 10 Sheets
60	everyday Card 220GSM A3 FSC White 8 Sheets
61	everyday Felt Sheets 65 Micron x8 Asstd Col
62	everyday Scrap Pack FSC 220GSM 50 Pieces
63	everyday Card Holographic 220GSM A4 Asstd
64	everyday Mirror Card FSC A4 220GSM 8pk
65	everyday Card FSC A4 Pastel 220GSM Asst Col
66	Glitter Card A5 220GSM 10pk
67	everyday Card FSC A4 Bright 220GSM Asst Col
68	everyday Metallic Crepe FSC A5 60GSM PK20
69	everyday Cellophane 20 Micron x40 Sheets
70	everyday FSC A4 Coloured Paper 120GSM 12 Pk
71	everyday PaperTissue FSC 16GSM 10pk
72	everyday Pearlised Card FSC A4 220GSM 10pk