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Requirement of the Client –
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Hi Shwet, Looking for the below type of Candle Holder, can you tell me approximate FOB price for this article and suggest suppliers who do these type of articles in India ? I am looking to buy 350 pcs of each size and also suggest ways to bring the cost down from my present price of \$ 3.50.

Details of this articles is as follows –

Materials: Made of high-quality iron, the base diameter is 3.15 inches / 8 cm; , Height – 6 inches suitable for cone candles of about 0.94 inches / 2.4 cm, Height – 4 inches

Tks, Julia.



Hi Julia,

Yes we can bring the cost down pls make a \$ 10 payment using below link - and will share the info in 2 working days.

Tks,

Shwet



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Article Type – Candle Holder.

Major Production Centre in India – Moradabad, Jaipur, Jodhpur.

Material – Iron, Size – Height – 6-inch, Base Dia- 6 inches

Approx Weight Taken into consideration – 250-350 gms.

Colour – Gold Plated.



Present cost of the article is \$ 3.50, here are the options to bring the cost down.

Option 1 – In this option Taking quotes from the below mentioned suppliers with a target price of US \$ 3.30 will bring the cost down for as is article.

Option 2 – By slight design change Julia, a further cost reduction can be done, which is by making this product in knock down version, which will not only save on direct purchase cost by also on Freight cost see the below math. Knock down version cost – US \$ 3.35 (4% cheaper)

Freight Cost – The current full cargo CBM is 1.10 which is costing around \$ 400. By making the design change the CBM will get reduced to 0.75 which will cost - \$ 300 , \$ 100 savings. Net net savings is \$ 100 + \$0.15 * 350= \$53, Total savings is \$ 153.

1-Supplier Names.

ABC Metal Works,

Email – abc@metalinc.com

Whats App - +91981000000

2-Supplier Names.

Jaze Exports and Imports,

Email – jz@jaze.com

Whats App - +91981000000

3-Supplier Names.

Brown Wood International

Email – zubeen@brownwood.com

Whats App - +91981000000



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Benefits you got, while using our services.

- 1) Unlock savings of more then 4 % on your purchase value.
- 2) Got the ideas to unlock more savings for your product.
- 3) Suggested suppliers for your work.
- 4) Save lot of energy and time , which is a bonus.
- 5) Clean email box, no unwanted emails.